# LET THE FACTS DECIDE...

## TAKE THE PYROGUARD CHALLENGE

## CUTTABLE FIRE RATED SAFETY GLASS COMPARISON

	PYROGUARD RAPIDE		ALTERNATIVE PRODUCT	
COST EFFICIENCY	<b>~</b>		•	
EASY TO PROCESS	<b>~</b>			
NO EDGE TAPING REQUIRED	<b>O</b>		8	
IMPROVED MARGINS	$\bigcirc$		8	
LESS PROCESSING TIME	$\bigcirc$		8	
FULLY UV STABLE	<b>O</b>		8	
WATER RESISTANT	$\bigcirc$		•	
TIME TO PROCESS/CUT STANDARD STOCK SHEET	TIME TAKEN 20 MINUTES	LABOUR COST £6.60	TIME TAKEN 20 MINUTES	LABOUR COST £6.60
COSTS TO EDGE TAPE	NOT REQUIRED		£8.60	
TIME TAKEN TO EDGE TAPE	NOT REQUIRED		TIME TAKEN 60 MINUTES	LABOUR COST £20.00
TOTAL TIME/COST	20 MINUTES / £6.60 PER SHEET		80 MINUTES / £35.20 PER SHEET	

#### The evidence is there in black and white (and a little bit of orange!)

\*Example based on cost reduction in processing a standard stock sheet: additional cost of processing competitor product can be up to £29/stock sheet (assuming 20 panels are cut from 1 sheet, needing 1 hour extra processing time (20 panels x 3 minutes to edge tape @£20/h labour) + cost of ~37m of tape). Productivity improvement: processing a Pyroguard stock sheet is up to 4x quicker (\*assuming 1 minute to cut a vision panel + 3 minutes to edge tape the competitor glass) Pyroguard = 1 minute. Competitor product = 4 minutes per vision panel.



#### www.pyroguard.co.uk